

# Summary

Forward thinking fashion manufacturers are taking proactive steps to build digital capabilities across processes; be it planning, procurement, finance, or production. As a fashion manufacturer in today's market, you need to be able to respond rapidly to your client's needs, cut down on cycle times, and provide visibility across your production process.

In this **Self Assessment Tool**, we have identified 4 areas to constantly monitor and improve to remain competitive. Under each segment are **Value Drivers**; meant to get you thinking about your company's performance and digitization in the respective area. The tool serves as a guide to identify gaps and highlight where you need to improve.

# **Key Segments for Measurement**

Operational Excellence

Strategic Differentiation

Integration

Visibility



# Operational Excellence



### **Value Driver**

Ability to calculate net production requirements for materials (RM, FG, WIP) to minimize excessive inventory and costs

#### **Improvement Benchmarks**



An Integrated solution that enables requirements calculation and procurement derived from net requirements.

Implemented

res

INO



Reduction in write offs

Reduction

%



# **Value Driver**

Automation tools are available where applicable for key business areas resulting in resource optimization

#### **Improvement Benchmarks**



Increased efficiency in system users' roles to utilize time to attend to business-critical activities

Improvement

%



Improved ability for merchandisers to handle Customer Orders

Increase of orders handled /annum

%

# Operational Excellence



# **Value Driver**

Elimination of redundant data entry and system maintenance effort

# **Improvement Benchmarks**



Validation of material master data across Enterprise for pre- defined key data fields across the enterprise

Implemented

Yes

No

# Strategic Differentiation



#### **Value Driver**

Seamless flow of sales orders to manufacturing schedules enabling better decision making and assuring customers on shipping dates

#### **Improvement Benchmarks**



Order fulfillment on time and in full - facilitated via fully integrated solution that acts as a single version of truth across the Enterprise

Achievement

%



Drives decision making via alerts and system triggers

Implemented





# **Value Driver**

Reductions in response times from Order/Inquiry to Confirmation

#### **Improvement Benchmarks**



Reductions in response times from Order/Inquiry to Confirmation

Reduction

%

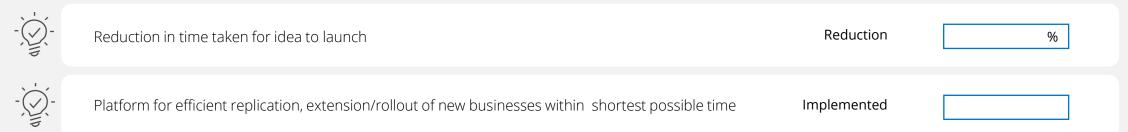
# Strategic Differentiation



# **Value Driver**

Flexible, scalable and agile systems, supporting the current and future needs of varied customer segments, in terms of speed, cost & value models

### **Improvement Benchmarks**



# Integration



# **Value Driver**

Provide connectivity across the whole Value Chain, through seamless integration, single point of input and absence of data duplication effort

### **Improvement Benchmarks**



Sales & Order Management transactions through Electronic Data

Achieved

%



#### **Value Driver**

Interfaces to enable the integration of Customer Systems through Electronic Data Interchange systems

### **Improvement Benchmarks**



Delivery, Shipment & Invoicing transactions through Electronic Data

Implemented



Integrations/interfacing made across internal and external systems

Implemented

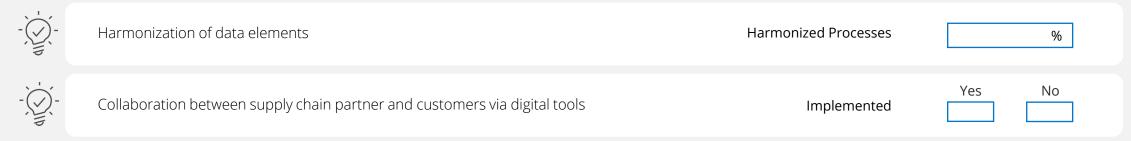
# Visibility



### **Value Driver**

Facilitate the seamless transmission of data across internal departments and entities within the Enterprise and external parties

### **Improvement Benchmarks**





# **Value Driver**

Fully leverage the possibilities of secure, mobile technology for ease of access, responsiveness, speed and management decision making

#### **Improvement Benchmarks**



Mobile enabled applications / reports at management level

No. of applications/reports





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