

Be Fresh

Is it Time to Migrate your
Business to SAP S/4HANA®?



Table of Contents

01

**Thinking About Implementing
SAP S/4HANA at Your Retail
Grocery Company?**

page 3

02

Time for a System Migration?

page 4

03

Discovery SAP S/4HANA Assessment

page 6

04

**Realizing the Benefits of a
Strategic Approach**

page 8

05

**Evaluating the Impacts
within the Enterprise**

page 10

06

Why Rely on Rizing?

page 13

07

What Type of Model Works Best?

page 14

08

**Break Down the Barrier
to Adoption**

page 17

Thinking About Implementing SAP S/4HANA® at Your Retail Grocery Company?

Take a deeper dive.

When SAP announced it was extending maintenance for customers on SAP's Business Suite using HANA or SAP's legacy ERP (ECC) to 2027 or 2030 (depending on the support contract), it gave customers more time to move to SAP S/4HANA.

But, just like a house requires 'sweat equity' to stay up-to-date and functional, current ECC customers need to do the same. The system still needs maintenance, infrastructure improvements, new integrations, or new capabilities enabled.

It adds up to possibly spending a lot of time and money on an aging legacy ERP system. It begs a tough business question.



Is It Time for a System Migration?

02

Retail grocers must total up the already-sunk costs and future costs and ask the hard question: are we throwing good money after bad? Or is it time to invest in the SAP S/4HANA solution we'll implement at some point anyway?



56%
of customers plan to support digital transformation initiatives with SAP S/4HANA and provide real-time information to the business, according to a recent survey conducted by SAPInsider.



Questions To Ask Before an SAP S/4HANA Migration

What's the value proposition?

What are the specific use cases?

Is the return on investment (ROI) three years or less?

Should the software be installed on-premise, in the cloud, or a hybrid approach?

If I implement custom code now, will that be a sunk cost if the future software includes the capability natively?

What's the financial and change management impact to the organization?

What vital capabilities does this project address?

These are all important questions. Grocers thinking about going down this path – either now or down the road – should begin by evaluating their current position and developing a strategy for moving ahead.

How can you do this efficiently?

One way is to use Rizing's Discovery SAP S/4HANA Assessment to help answer the tough questions and provide a business-led and IT-driven **roadmap**.



READ MORE

Expert View: Reasons to Make the Jump to SAP S/4HANA

03

Discovery SAP S/4HANA® Assessment

What value does an SAP integrator and industry advisor bring to a retail grocer?

Simply put, we've been there. Our team includes leaders that came directly from the retail grocery business. They understand what you are experiencing because they've experienced it as well. We've done *so much work* in this space that we've developed an S/4HANA implementation approach specifically for retail and grocery customers.





We'll map out a foundation, then evaluate other options to see if they make sense for you.

We'll map out a foundation, then evaluate other options to see if they make sense for you.

01

Your current business capabilities and maturity levels for all in-scope areas.

02

Your desired business capabilities and maturity levels for all in-scope areas.

03

Your current business processes, technology constraints, landscape architecture, infrastructure challenges, data quality, data redundancy, and integrations.

04

The results of our SAP S/4HANA readiness check, custom code analyzer, and quick sizer.

05

The pros and cons of brownfield, greenfield, and bluefield migration options for your business.

06

The pros and cons of cloud, hyperscaler (AWS, Azure, Google), or on-premise for your business.

07

How any related organizational change will impact your business.



Realizing the Benefits of a Strategic Approach

To answer the tough questions, we need to understand more about you, your challenges, and what you value most.

Our answers aren't boilerplate. They require thoughtful insight, an understanding of future business, IT imperatives, architecture, infrastructure, data, and IT skills.

We know you want direction and guidance that represents your DNA. We strive to achieve this during the discovery phase for all retail grocery customers.

We'll provide the answers you need to feel confident about how and when to move to SAP S/4HANA.



Our executive summary prepares leaders to answer tough questions from stakeholders.

Our executive summary for retail grocers provides your leaders the confidence to answer tough shareholder questions.

- 01 Capability maturity summary, heat map, and benefits case for each functional area impacted
- 02 Scope statement
- 03 Recommendations for your migration
- 04 SAP S/4HANA migration duration and cost estimates
- 05 Software licensing costs in partnership with SAP
- 06 Technology, custom code, and sizing assessment
- 07 Business and IT capability-driven deployment roadmap for your internal and external customers
- 08 Preliminary Statement of Work to facilitate internal budgeting

Evaluating the Impacts on the Enterprise

05

You can't decide to migrate to SAP S/4HANA in a vacuum, and your company must be onboard for a successful outcome.

Just like you don't buy a house on a whim – significant financial and personal factors are involved in the decision.

Questions include loan terms, lifestyle choices, house condition, and neighborhood compatibility.

These are all essential criteria. They require thoughtful consideration and an outside perspective to make a good decision.



When evaluating the move from ECC to SAP S/4HANA, regardless of industry, retail grocers must understand the impacts within the enterprise and what actions they can take to minimize the change and associated risks.

Questions to Ask Before you Begin a Migration:

If I stay on-premise, what's the burden on my IT organization?

If I move to the cloud, how do I configure it?

What native capabilities are included with SAP S/4HANA (universal journal, embedded analytics, advanced data model, etc.)?

Can I minimize technical debt from customizing processes?

How can I streamline custom code and integration in advance?

What data challenges exist? What can I do to resolve those challenges ahead of time?

What is the impact to my organization of changes to data elements and processes that come with SAP S/4HANA?

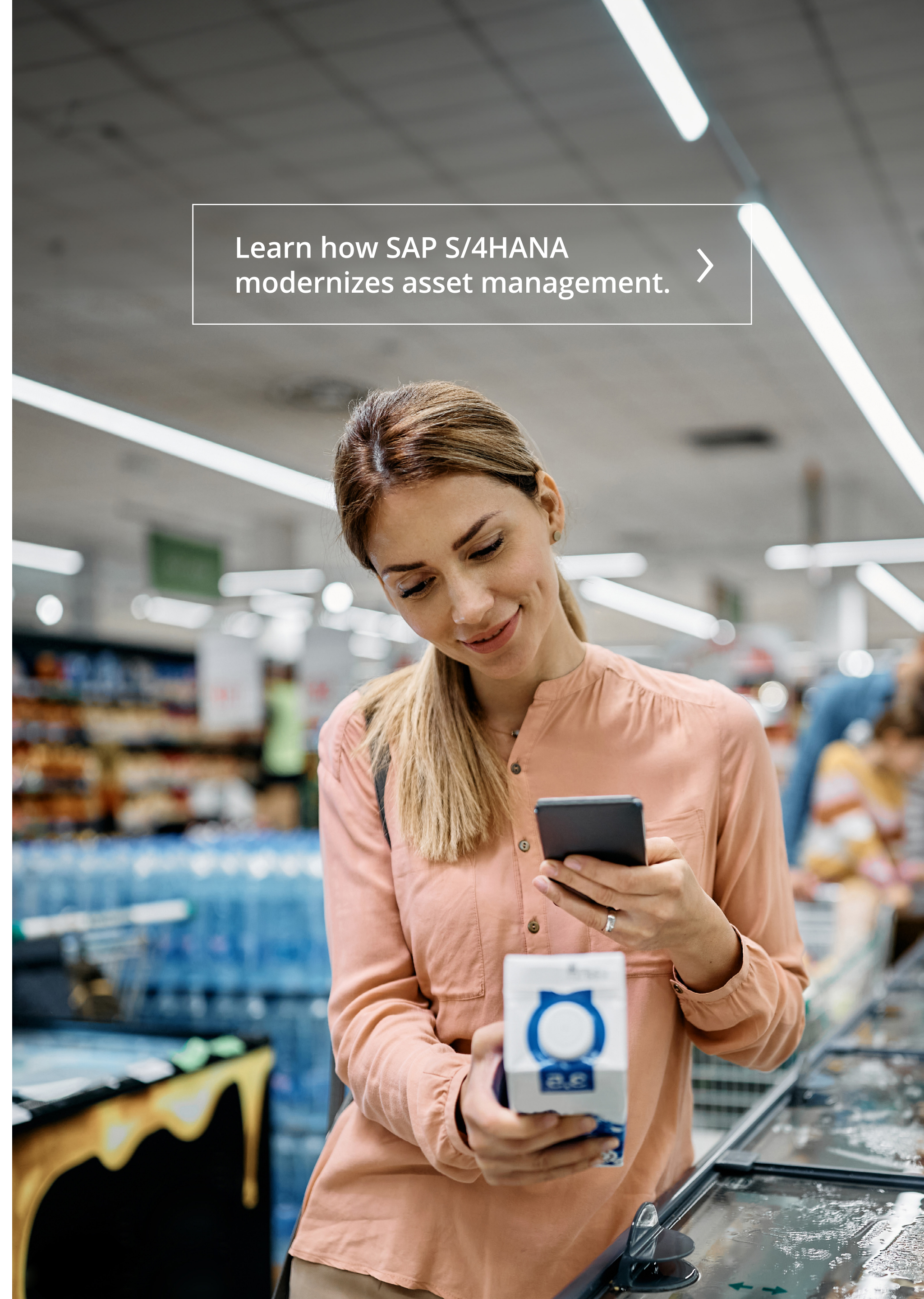
What is my immediate and long-term ROI?



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Commoditized or Competitive Advantage? How to make your company's "secret sauce" with your SAP investments

Learn how SAP S/4HANA modernizes asset management. >





Every retail grocer's CIO, CTO, or CFO wants to be confident that they've evaluated a technology investment carefully before committing to it. Even if it takes a little more energy, time, resources, or money up-front.

An educated investment today usually pays dividends later. Getting the clarity and direction to move forward confidently comes from creating a strategic approach.

At Rizing, we are committed to answering your questions, collaborating, and using our extensive industry experience.



Why Rely on Rizing?

06

Informed Objectivity

You might pride yourself on your "secret sauce" to success – and with good reason. You've been successful and delivered value to your customers. Differentiating yourself from your competitors makes your customers loyal and keeps them coming back.

But don't let your pride deter you from an outside perspective or guidance when evaluating an SAP S/4HANA migration.

After hearing your organization's objectives, Rizing experts apply our in-depth industry and technical knowledge to arrive at the best decisions for your business. Our team has been where you are, and we've worked in your industry.

Risk Evaluation

A well-planned SAP S/4HANA migration will reinforce your business with innovative and sustainable business practices. There will be business impacts, though, and the risk of ignoring them outweighs any rewards.

Choosing the right trusted partner who has experience with large ERP system migrations is invaluable. The best way to prove that value is by engaging in a multi-week assessment with a right-sized partner that has your needs in mind.



What Type of Model Works Best?

07

If your retail grocer is more DIY-centric, you may hesitate to believe an advisory model could work well.

We have seen both models work:

- 01 Advisory and Support
- 02 Leading and Hands-On

The type of model you choose depends on your experience, culture, technical and functional aptitude, skillsets, and policies.

A discovery assessment will ensure good results, combining our best advisory expertise and your team's knowledge and experience.

Lastly, the right partner can provide the necessary guidance based on their experiences with multiple customers across multiple industries, with specific customer needs and challenges top of mind.

A partner will offer a valuable range of experiences and perspectives.

01

An experienced partner like Rizing can lean on past experiences and help determine what range of SAP technologies and functionality present viable opportunities to enhance your business and maximize return on investment. You can consider executing options in parallel or as part of a future roadmap. We can prepare your SAP S/4HANA system with prebuilt templates to help jump-start your use.

02

Rizing can help you understand the changes in features and functionality in SAP S/4HANA. For example, adopting new asset accounting features ahead of time, during a period end when your fixed assets are closed.

03

In SAP S/4HANA, customers, vendors, and employees are now business partners. Rizing can analyze number ranges and account groups to support the necessary configuration requirements before the production migration.

04

SAP S/4HANA provides embedded analytics capabilities that retail grocers should evaluate. We can help you determine which custom queries to replace with these operational reporting capabilities and how to use analytics and other capabilities.

05

As a qualified partner, Rizing can guide you to the right brownfield, greenfield, or bluefield implementation strategy. We can also provide relevant customer references to benchmark against.

06

Knowledgeable partners like Rizing can recommend and guide you on conversion methodologies like standard approach, downtime optimized conversion, or near-zero downtime. We can also help estimate the downtime impact on your company.

07

Quality data is your greatest asset. Rizing can provide guidance on the importance of data and the value of aggregating data before migration. We can also advise on what tools/software can best help with that effort.

These are just a few examples of why it's important to engage with a trusted partner like Rizing for your move to SAP S/HANA.



An experienced partner's skills, knowledge, and discipline will ensure your project succeeds.



READ MORE

SAP CAR: The Untold Story of SAP Customer Activity Repository

Break down barriers to adoption

08

Some of the highest barriers to adopting new technology are the deployment costs, justifying the costs, the change impact, and the value proposition.

Before you proceed with an SAP S/4HANA migration, you must dot your I's and cross your T's. We don't recommend planning and analyzing in a vacuum. It won't lessen the barriers to adoption.

Your business must be aware and onboard to realize success by understanding the value proposition and long-term benefits. Using our proven approach, we'll guide you to the answers you seek and help you overcome the barriers that surface around new technology.

If you are a retail grocer CIO, CTO, or CFO, you owe it to your stakeholders to develop a sound strategy that limits risk and realizes value. Your stakeholders will appreciate the small investment up front in the long run, especially if it prevents you from unnecessary challenges down the road.

A photograph of a man and a woman in professional business attire engaged in a conversation. The man, on the left, has a beard and glasses, wearing a blue blazer over a light-colored shirt. The woman, on the right, is wearing a light-colored blazer over a striped shirt. They are standing in what appears to be a modern office or hallway with glass walls and doors in the background. The lighting is bright and natural.

Contact us today to learn how we can help you successfully migrate your retail grocery company to SAP S/4HANA®.

Retail Grocer Case Studies

1

Case Study

A Rizing grocery chain customer implemented SAP S/4HANA to streamline their business operations and improve their financial performance. The challenges were legacy systems, manual processes, and inefficient reporting, resulting in delayed financial statements and limited insight into financial data.

By implementing SAP S/4HANA, the company automated their financial processes, improved reporting capabilities, and gained real-time visibility into their financial data.

The grocery chain now enjoys greater efficiency and profitability.

2

Case Study

Rizing helped a grocery retailer enhance their SAP system for better business operations. The retailer faced challenges including manual data entry, limited inventory visibility, and inefficient procurement processes.

Rizing implemented SAP S/4HANA and SAP Ariba to automate and streamline various business processes. This resulted in improved accuracy, reduced manual effort, better inventory management, and more efficient procurement. The retailer also gained better insights into their business performance and is now able to make data-driven decisions.



3

Case Study

Rizing helped a grocery company migrate from their legacy ERP system to SAP S/4HANA. The migration project goals were to improve the company's operational efficiency, streamline processes, and provide real-time data analytics capabilities.

Rizing and the client executed the project in phases including system preparation, blueprint design, data migration, and testing.

After the migration, the grocery company experienced increased efficiency in inventory management, faster order fulfillment, and enhanced reporting capabilities. The company also reported improved customer satisfaction due to faster and more accurate order processing. Rizing delivered the project on-time and on-budget, and the grocery company continues to benefit from their SAP S/4HANA implementation.



This big-box retail customer appreciated the partnership, commitment, and expertise that Rizing brought to the solution and overall engagement.

Jovani Gonzalez

Senior Consulting Director, Business Development, Retail
Rizing Consumer Industries



Contact us to find out how we can help your SAP S/4HANA® migration succeed.



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